



ENDOSCOPY REPAIR SPECIALIST

A SERVICE DISABLED VETERAN OWNED COMPANY

Dinner and a tune-up for the Endoscopy Department

Often times in the endoscopy world we are confronted with various reasons why hospitals and clinics will only use Original Equipment Manufacturing (OEM) parts for their flexible endoscopes and other endoscopy equipment repairs. The number one reason, we have found, is because facilities indicate that they did not have a good experience with a third-party repair so they only use the OEM from now on. That is a valid reason. However, even when we encounter a restaurant that we did not have good service or good quality food, we didn't stop looking for a restaurant that did meet our standards. We haven't decided to eat at home for every meal because all restaurants are not the same. Instead, we try new restaurants regularly, possibility on that is suggested to us by someone we trust! We at ERS are certain that not only will you receive exceptional service, and the highest quality parts, but we can also guarantee those features with about a 40% or more reduction of the cost of the OEM parts. Our references will attest to our exceptional capabilities.

The second reason response we get from potential customers is that they will only use the OEM because they use only OEM replacement parts available from the Manufacturer. Again, do you only have your vehicle serviced from the dealership? When you open the hood of your vehicle or open the owner's manual doesn't it say use only Genuine GM parts? Of course it does, but we take our vehicle to the local garage because we know the techs, we have a good relationship with the establishment, we appreciate the lower repair costs, we feel good about patronizing a local business and we know our vehicle is being serviced to top standards. ERS holds those same policies. We can restore your endoscopy equipment to the highest possible standards using the best quality parts available. In the past high quality parts were not readily available and third-party repair facilities did struggle with this. Things have changed in this industry and we are able to obtain the parts necessary to complete an outstanding repair. In addition, we offer a quicker turnaround time, with local pickup and delivery (within a given proximity). Lastly, you have the assurance that you can speak directly to a repair technician at any time regarding you equipment, and we can save you about 40% or more off the costs of the OEM repairs.

Now, don't get us wrong, we do on occasion recommend using the OEM when we fell it is in your best interest to have your equipment replaced or overhauled due to the overall condition or age of your equipment. This is a very rare occasion. Rest assured, on a regular basis we can you're your equipment operating to the same standards of the OEM at a fraction of the cost.

So there you have it...dinner and a tune-up for the endoscopy department!

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